

### **DESCRIPTION**

The scorecard is divided into sections that assess strategic fit, opportunity, desirability, feasibility and viability.

### WHEN TO USE

At the ideation and conceptualization stage of the design process, to assess the ideas generated during brainstorming or other ideation techniques.

#### **PAIRS WELL WITH**

- Brainstorming job aid (DDN2-J13)
- How to Compose an Elevator Pitch job aid (DDN2-J14)

#### **PURPOSE**

Use this job aid to assess an idea by assigning a score to each criterion. The best idea is developed further.

#### **DESIRED OUTCOME**

Several ideas assessed against the scorecard. The idea with the highest total score is best suited to be developed further.

#### **HOW TO USE**

For each idea, go through the statements on the scorecard and assign scores to the idea. Refer to your team or organizational data and documentation for supporting evidence.



| Strategic Fit           | The team has demonstrated that the idea  | Evidence |      |   |                |   |        |   |         |   |       |   |              |  |
|-------------------------|--|----------|------|---|----------------|---|--------|---|---------|---|-------|---|--------------|--|
|                         |  |          | None | 1 | Very<br>little | I | Little | M | oderate | S | trong |   | ery<br>trong |  |
| Organizational identity | is aligned with the organization's identity (mandate, strategic direction, culture). |          | 0    |   | 1              |   | 2      |   | 3       |   | 4     |   | 5            |  |
| Innovation guidance     | is aligned with the organization's innovation guidance.                              |          | 0    |   | 1              |   | 2      |   | 3       |   | 4     |   | 5            |  |
| Leadership support      | has support from at least one key executive who can help it become a reality.        |          | 0    |   | 1              |   | 2      |   | 3       |   | 4     | 1 | 5            |  |

| Opportunity     | The team has demonstrated that the idea                    | Evidence |      |  |                |  |        |   |          |     |       |               |    |
|-----------------|--|----------|------|--|----------------|--|--------|---|----------|-----|-------|---------------|----|
|                 |  | N        | lone |  | Very<br>little |  | Little | N | Moderate | : S | trong | Very<br>stron | ıg |
| Expected return | could positively impact core users and other stakeholders. |          | 0    |  | 1              |  | 2      |   | 3        |     | 4     | 5             |    |

| Desirability      | The team believes that  |  | Belief |   |              |   |      |   |          |   |       |              |          |
|-------------------|---|--|--------|---|--------------|---|------|---|----------|---|-------|--------------|----------|
|                   |   |  | None   | I | Very<br>weak | ( | Weak | M | loderate | S | trong | Very<br>stro | y<br>ong |
| User segments     | the idea will positively impact the core user segments by solving a problem or      |  | 0      |   | 1            | 1 | 2    |   | 3        |   | 4     | 5            | ;        |
| Value proposition | the value of the idea we want to deliver will resonate with the core user segments. |  | 0      |   | 1            |   | 2    |   | 3        |   | 4     | 5            | 5        |

| Feasibility      | The team believes that   |   |      |   | Belief       |   |      |      |       |    |      |  |              |
|------------------|--|---|------|---|--------------|---|------|------|-------|----|------|--|--------------|
|                  |  | I | None | I | Very<br>weak |   | Weak | Mode | erate | St | rong |  | ery<br>trong |
| Key resources    | we have the appropriate capacity, enablers, technologies and resources to create the idea.   |   | 0    |   | 1            | I | 2    | 3    | 3     |    | 4    |  | 5            |
| Key activities   | we have the right capabilities to handle the most critical activities for creating the idea. |   | 0    |   | 1            |   | 2    | 3    | 3     |    | 4    |  | 5            |
| Key stakeholders | we have an understanding of the stakeholders who could help develop and deliver the idea.    |   | 0    |   | 1            | I | 2    | 3    | 3     |    | 4    |  | 5            |

| Viability             | The team believes that   |  |      |  | Beli         | ef |      |      |      |     |     |                |
|-----------------------|--|--|------|--|--------------|----|------|------|------|-----|-----|----------------|
|                       |  |  | None |  | Very<br>weak |    | Weak | Mode | rate | Str | ong | Very<br>strong |
| Contributions         | the idea will positively impact the organization's mandate and long-term plans                     |  | 0    |  | 1            |    | 2    | 3    |      | 4   | 4   | 5              |
| Costs                 | the costs for implementing and delivering the idea will be within the approved operational budget. |  | 0    |  | 1            |    | 2    | 3    |      |     | 4   | 5              |
| Cost-benefit analysis | the potential benefit of the idea will outweigh the cost of implementing and delivering the idea.  |  | 0    |  | 1            |    | 2    | 3    |      |     | 4   | 5              |